

Top five ways to save in 2022:

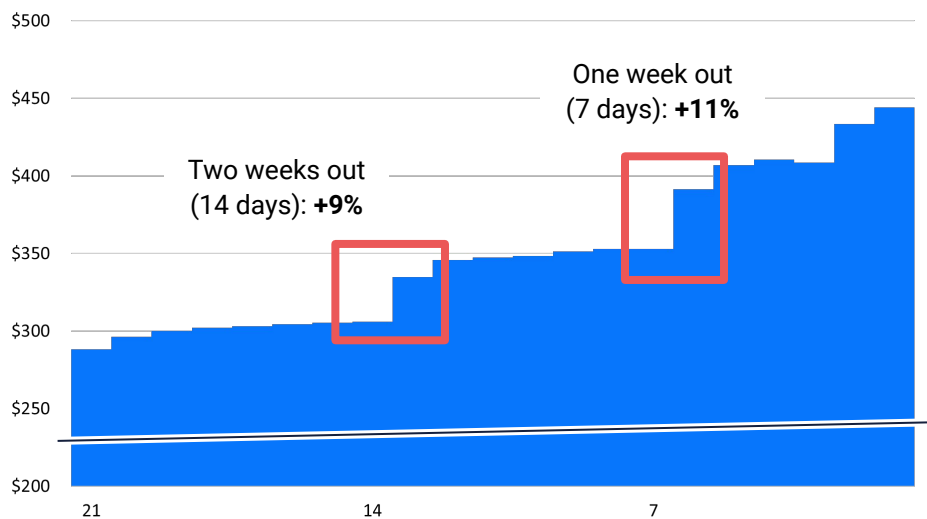
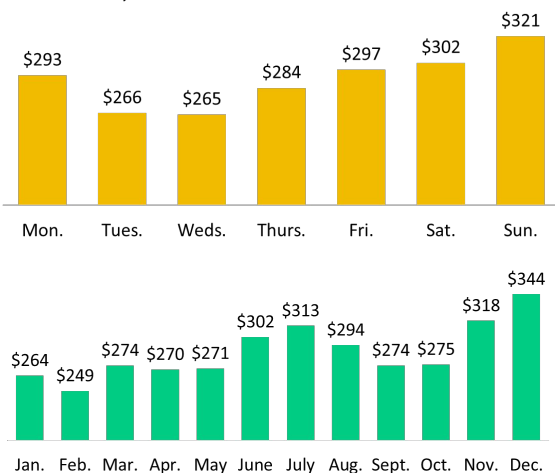
- **Travel policies:** consider requesting 7 or 14 day advance purchase to encourage cheaper bookings.
- **Unused tickets:** AmTrav makes it easy to see your credits and save on airfare with just one click.
- **United refund program:** Later in 2022 you can refund any outstanding United tickets (minus a penalty).
- **Hotel contracts:** there are many options to save money and secure money-saving perks.
- **Car contracts:** with just \$25,000 spend you can qualify for 25% discounts and better availability.

AmTrav's one connected platform and ready-to-help Relationship Managers let you set smart policies, negotiate air, hotel & car agreements that fit your needs – reducing the cost & complexity of your program.

More about the top five ways to save:

Travel policies & event planning: AmTrav studied one billion airfares from 2021 to deliver these recommendations.

First, consider a 14 day or 7 day advance purchase policy, fares jump 9% and 11% on average after those dates. This policy encourages bookers to plan and book earlier when flights are cheaper – and because change fees are gone, they won't be penalized if plans change (AmTrav clients saved \$4.2 million on change fees in 2021!).



Planning an event? Use this insight to save money. Sunday is the most expensive day to fly, so let your team stay home on Sunday and travel during the week – Tuesday and Wednesday are reliably the cheapest travel days. Also, January-February, April-May and September-October are the cheapest months to fly.

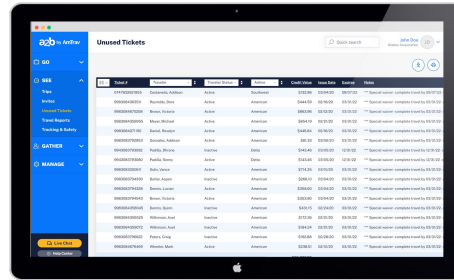
Caveat on planning & policy: Balance your savings with your business needs! AmTrav makes it easy to tailor policies to different needs, for example sales or service departments policy.



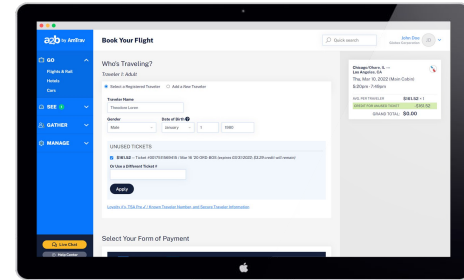
Speak with an AmTrav expert today

Current customers can look up their Relationship Manager [here](#). Not a customer but looking for a travel consult? We can't wait to hear from you, [reach us here!](#)

Unused tickets: AmTrav clients saved 10% on airfare in 2021 (and 100 clients saved more than 20%!) using unused tickets. AmTrav makes savings easy with automatically-updated unused ticket tracking in the Unused Ticket Report, then one-click credit redemption for bookers. AmTrav's currently holding \$4 million for clients, so 2022 will be another big year for airfare savings with unused tickets.



Track your tickets



Redeem to save



United Airlines refund program: United extended its agency ticket refund program for a second year – in 2021 AmTrav clients refunded \$500,000 worth of tickets. Later in 2022 AmTrav will reach out to clients to offer refunds, then process any refunds requested by clients. (Note that remaining 2019-2021 United tickets are set to expire at the end of 2022.)

Hotel savings: With hotel nightly rates expected to increase 10-15% in 2022, negotiating tailored rates is a great way to maximize your savings – and also how AmTrav clients saved 7% overall on hotels in 2021 (110 accounts saved over 10%). AmTrav offers multiple savings opportunities:

- Property-level deals: 10-25% discounts plus money-saving perks like free breakfast.
- Chain-wide rates at Wyndham, Choice, Best Western, 10%+ discounts on every stay.
- AmTrav rates: automatically available to clients.
- Leisure rates: more restrictive, but sometimes come with 20% savings (you can turn on or off).

Check your data for frequent properties and chains, then contact your AmTrav Relationship Manager – they'll negotiate and load your rates for you so you can start saving now.

Car rental programs: Pandemic-era car rental issues are well known: financial troubles and the demand crash caused rental companies to cut rental fleets, resulting in shortages and high prices when travelers returned.

The two best ways to secure savings and availability are quite easy:

- Corporate programs are available with as little as \$25,000 in annual spend and can get companies 25-50% discounts off public rates and direct billing arrangements.
- Loyalty programs are free for travelers join, give renters better car availability and allow them to skip often-long rental counter lines.

AmTrav works with all the big car rental companies, can negotiate & load the best program for your needs.

Next steps:



Research & strategize: Check your travel data for big trends, common suppliers, easy wins.



Act: Adjust your policies, reach out to your AmTrav Relationship Manager, balance savings & needs.



Communicate: Share tips & tricks with your travelers (particularly road warriors!).